



Exhibitor	Small Business Opportunities:	Not looking for:
Army Corp of Engineers – New England Division		
Air Force Life Cycle Management Center Hanscom AFB		
Bureau of Prisons	Construction projects	Janitorial
BAE Systems		
Charter Contracting Company	Civil construction and earthwork suppliers and subcontractors in the following categories: 212321 Sand, gravel, topsoil; 237310 Concrete finishing, curbing, paving; 238910 Drilling, test boring, vacuum excavation; 238990 Fencing; 333120 trench safety equipment; 339950 Signs; 423390 Geosynthetics, erosion control products; 532120 Office trailer rental; 532412 Construction trailer rental; 541370 Land survey; 541380 Geotechnical & environmental testing laboratories; 561730 Hydroseed and landscaping; 562991 Portable toilets.	Software, computers, personal care, residential or commercial building construction, insurance.
Cianbro Corporation	We see many opportunities available at the Portsmouth Naval Shipyard in Portsmouth, NH on the 381 Project. Also, we just recently landed large Bridge Projects with the CT DOT and Maine DOT's that have multiple opportunities in all construction trades.	
Defense Contract Audit Agency	Representation from the Defense Contract Audit Agency (DCAA) will provide targeted information for small businesses an overview of the Defense Contract Audit Agency including the responsibilities and duties, its mission, organization structure, and types of audits performed. Information specific to small business can also be provided on: accounting system requirements; provisional billing rates; incurred cost submissions; proposal adequacy; contract briefs; monitoring subcontracts and an overview of the audit process.	
Elbit Systems	Elbit America is currently looking for HUBZone and SDVOSB suppliers with manufacturing capabilities to support our production requirements.	IT Services, Engineering Services
Environmental Protection Agency	IT, construction work related to cleanups and remediation, office supplies, environmental consulting services, lab equipment and supplies, engineering services, and facilities support services	
Federal Aviation Administration	23, 54	



FedPoint	We seek small businesses in all sectors. In the next 12-24 months, we are particularly interested in small business:- Mail house services - Recruiters specializing in technical positions - Technical writing / documentation & training - SAFe (scaled agile framework) training / coaching.	
General Services Administration	GSA offers opportunities for all types of goods and services. Really, GSA buys so many things that it is easier to say what GSA doesn't purchase; and that's guns and bullets. So if GSA doesn't purchase it for its internal use, it probably purchases it for its external customers.	
Great Lakes Dredge and Dock, LLC	Acetylene Equipment Rentals Hydraulic Valves Rags Air Conditioning Units Electrical Components Hydrographic Surveying (PLS) Refrigeration Systems Air Controls Fairleads Impact Wrenches Safety Supplies All Lubricants Filters Fans Industrial Chemicals Sealants Anchor Chain Fathometers Instrumentation Service Cranes Automation Systems Fendering Intercoms Shackles/Clips Bearings Fire Extinguishers Jet/Dilution Pump Parts Shafts Blowers Fire Systems Keel Coolers Sheaves Sheet Piling Boat Poles Fixed Welding Machines Ladder Fall Block Shipyard Services Bolts/Nuts Flow Tubes Ladder/Snorkel Pump Parts Shop Equipment Bottled Water Fuel & Lubricants Large Tools Small Batteries Brake Lining Fuses Life Rafts Small Pipe Fittings Bushings Galley consumables Light Fixtures Soft Line/Cordage Chain/Hand Railing Galley Equipment Machine Shops Starters Circuit Breakers Gear Boxes Marine Hardware/Supply Steel Plate/Shapes Cleaning Supplies General Construction Materials Misc. Gases: Oxygen Stern Swivel Clutches Generators Motors Stuffing Boxes Co2 & Argon Gimbal Hose O.E.M Parts Suction/Discharge Elbows Compressors GPS Systems Office Machines Switchgear Couplings Groceries Outside Servicemen Transmissions Crew boat (Trip Basis) Gyrocompass Packing/Gaskets Truck Tractor Trailer Parts Cutlass Bearings Hand Tools Paint Tuggers Diesel - #2 Low Sulfur Hard facing Wire Painting Supplies Waste Oil Diesel Mechanics Heaters Paper Products Water Coolers Distribution Panels Hoists Pipe/Valves/Fittings Water makers Dry-docks Hooks Portable Toilets Welders Electrical Supplies Hopper Overflow Propellers Welding Supplies Electricians Hose Fittings Pump Hardware Packing Winches Electronic Controls Hydraulic Controls Pumps/Pump Parts Wire Rope/Slings Engineering Services Hydraulic Cylinders Radiators Engines Hydraulic Jacks Radios (SSB/VHF)	



Industrial Economics, Inc.	Economic consulting on environmental topics	Management training, cleaning, staffing services
KMK Construction, Inc.	Looking to connect with other industry resources in the area	
L3Harris		
Methuen Construction Company, Inc.	Methuen Construction has over \$250M in business upcoming for the 2023-2024 fiscal year. We are looking for qualified small business owners to bid on our projects.	Photography, Administrative, Recruiting, IT, Cleaners, Steel Detailers, Out of house estimators.
MITRE	MITRE is seeking partners in the areas of Systems Engineering, Cybersecurity, Advanced Technologies to include (Cloud Computing, Privacy, Service-Oriented Architecture, Social Software & collaboration, Signal Processing, Mobile Technologies, Data Science and Analytics) and Research and Development.	
Portsmouth Naval Shipyard	Various	
Raytheon Technologies	Raytheon Technologies is always open and looking for new small businesses of any caliber. We are a very large company with needs across several industries.	There are a few sectors that we are currently oversaturated with which include facilities management, promotional products and IT staffing unless the company has capability to offer individuals with current secret clearances.
Safran Optics 1, Inc	We have multiple USG Contracts and have or may have small business subcontracting goals to be met.	
Sig Sauer, Inc.	The following NAICS codes: 332119, 332613, 332710, 332721, 332812, 332813, 332992, 332994, 333511, 488510	Agriculture, Medical, Health Care, etc.
Triumph Engine Control Systems	TBD - software design and or prog	metal fabrication/machine shops



US Department of Transportation	https://www.transportation.gov/mission/administrations/office-small-and-disadvantaged-business-utilization/dot-procurement	
Veterans Health Administration VISN 1	Construction and A/E opportunities for long-term participation in the VISN 1 MATOC (multi-award task order contract) to be solicited in 2023.	