



Final Draft  
12/3/19 1:00 p.m.

December 6, 2019

**8:00 Registration Opens**

**8:30 Opening Welcome**

- Liz Gray, *State Director, NH Small Business Development Center*
- U.S. Senator Maggie Hassan
- Messages from U.S. Senator Jeanne Shaheen, U.S. Representatives Ann McLane Kuster and Chris Pappas
- Greta Johansson, *U.S. Small Business Administration, District Director, NH District Office*
- Will Arvelo, *Director of Economic Development, NH Dept. of Business and Economic Affairs*
- David Buerle, *CEO, Future IQ; Keynote: The New England Regional Defense Industry Collaborative (NERDIC) Effort*
- Dr. Susan Huard, *President, Manchester Community College*

**9:00-12:00 Matchmaking**

**10:30-11:30 Breakout Session - Room 272 - ITAR Classification vs. EAR 600 Series and Specially Designed, Nicolette Reed, Evolutions in Business**

**11:30-1:00 Lunch [Exhibitor tables closed 12:00-12:30]**

**12:00-12:30 Breakout Session - Room 272 - Goldman Sachs 10,000 Small Businesses program presentation**

**12:30-4:00 Matchmaking**

**1:00-2:00 Breakout Session - Room 272 - Cybersecurity update: The new Cybersecurity Maturity Model Certification (CMMC) and what it means for 2020, Ryan Barton and Jason Golden, Mainstay Technologies**

**2:15-3:15 Breakout Session - Room 272 - Up Your Game with Increased Bonding Capacity and Contract Financial Capabilities, Panelists: Joe Bator, Primary Bank, and Paul Patalano, DeSanctis Insurance Agency**

**4:00 Matchmaker Concludes**

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